



The Authentic Italian Vacanza

Company Profile 2025

Mangia's Introduction

Vivere the authentic
Italian hospitality
in unique locations

Extraordinary destinations, unique perspective and amazing atmospheres from the captivating coastline of Sicily to the enchanted shores in Sardinia our Brand is various and suitable to different feeling of holidays.



Overview

Mangia's is an Italian hotel brand operating in the upper-upscale segment.

16 owned hospitality properties across Sicily and Sardinia: 2 City Hotels, 9 four- and five-star Resorts, and 5 Clubs.

Looking ahead, the portfolio is set to expand with **three new acquisitions** (2 in Sicily and 1 in Sardinia)

Mangia's offers these ideal destinations for guests looking for an *Authentic Italian Vacanza*.



Timeline

1973



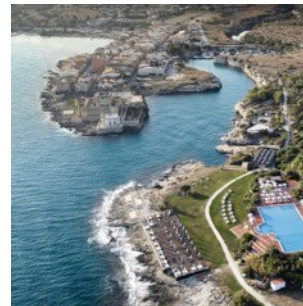
Antonio Mangia
founds Aeroviaggi
travel agency in Palermo

80's



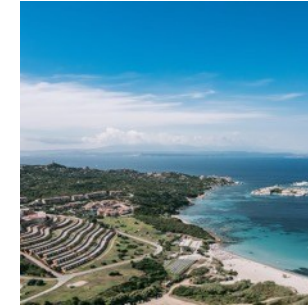
Aeroviaggi
becomes a joint
stock company

90's



The French market
grows and Aeroviaggi
acquires structures in
Brucoli and **Sciacc**. It
also becomes the first
charter operator in Sicily
and Sardinia

00's



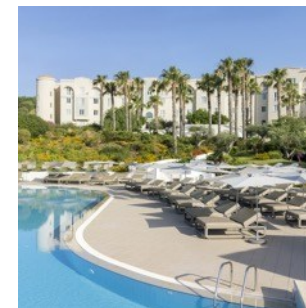
Aeroviaggi buys
Marmorata
Resort in Santa
Teresa di Gallura
(Sardinia)

20's



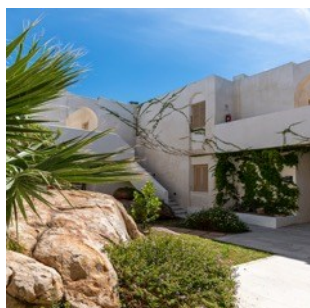
The brand **Mangia's** Resorts & Clubs is launched, and Mangia's **Favignana** Resort opens

2022



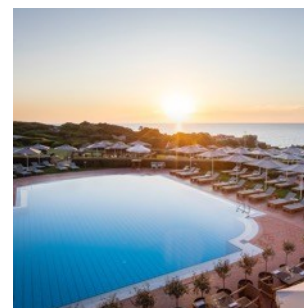
From 2022, a series of major renovation projects were launched following the investment of over 55 million euro, starting with the refurbishment of Mangia's Selinunte Resort. In 2022, the group posted earnings of 70 million of euros

10's



Pollina Resort and **Himera** Resort open: the group is growing in double digits in terms of properties

2021



In 2021, Mangia's signed a partnership with **HIP/Blackstone**, with the aim of enhancing development projects at Mangia's Resorts and Clubs

2024



In 2024, Mangia's will enter new partnerships with **Marriott International** and **Hilton**, with Mangia's Brucoli Resort joining the *Autograph Collection by Marriott* and Mangia's Santa Teresa Resort becoming part of the *Curio Collection by Hilton*

August 2024



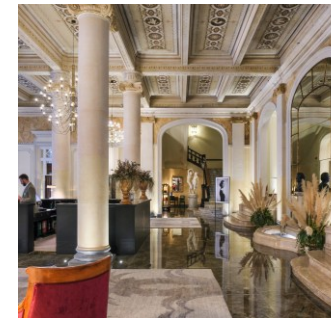
In August 2024, Mangia's acquired the **Kamarina Resort** near Ragusa, with the new opening planned for 2026.

2023



2023 was an exciting year for Mangia's, with the company celebrating 50 years in business and three properties reopening as **5-star** resorts - Mangia's Torre del Barone Resort & SPA, Mangia's Brucoli, Sicily, and Mangia's Santa Teresa Sardinia

April 2024



Mangia's acquires the **Grand Hotel et des Palmes** in Palermo, launching a new line of 5 star and 5 stars luxury city hotels

Our Numbers

1° ITALIAN HOTELS CHAIN

1st by number of keys in the 5-star and 5-star luxury category

2024 Hotels & Chains Report published by Horwath HTL

BRAND'S NUMBERS



50+

Years of business



16

Hotels: 9 Resorts,
2 City Hotel, 5 Clubs



860k sqm

Garden & Entertainment Areas



3.800+

Rooms



65

Restaurants and bars



13k sqm

Pool Areas



1.200+

People employed

FINANCIAL NUMBERS

€419M+ CapEx Deployed

€150M+ Over the last 4 years

SUSTAINABILITY CERTIFICATIONS



GET IT FAIR
Responsible Organization



G R E S B
REAL ESTATE

BREEAM®

Selinunte, Torre del Barone, Brucoli,
Santa Teresa, Sardinia, Lipari, Alicudi,
Cala Regina, Himera, Budoni, Pollina,
Favignana, Del Golfo

Mangia's Pillars

ITALIAN TASTE



Guests at Mangia's Resorts and Clubs enjoy an Authentic "Made in Italy" Italian Vacanza Experience, with carefully selected and curated design elements inspired by the richness of the surrounding territory and daily taste experiences at our bars and restaurants.

BIOPHILIC DESIGN



Mangia's Resorts and Clubs are set in expansive green surroundings with plenty of open space, landscaped with typical Mediterranean plants plus extensive outdoor sports facilities. We unite internal and external spaces, transforming them into areas of health and wellbeing. Guests at Mangia's Resorts can immerse themselves in nature.

SUSTAINABILITY



The extensive renovation project of Mangia's Resorts is in line with Mangia's and HIP's commitment to sustainability and protecting the environment around the brand's properties. In addition to structural refurbishments and the installation of energy-efficient equipment, further energy saving measures will be introduced in the future as part of the Group's ongoing ESG project.

PEOPLE



Human Capital is of the utmost importance to the company, with up to 1500 staff employed during the high season. Investment in staff is a priority for Mangia's as it expands, with the annual Mangia's Academy now in its ninth year, giving employees the opportunity to specialise in their work by following professional training courses taught by experts in the field.

Mangia's Hero

Mangia's HeRo is a Project desired by the Board and designed together with some of Mangia's top executives, which encompasses a set of initiatives aimed at improving the quality of working life for all people at Mangia's, including:

- Professional and Career Growth Pathways
- Performance appraisals and variable compensation
- Non-monetary benefits related to seniority
- Initiatives to improve work-life balance
- Incentives for study and professional development



MANGIA'S ACADEMY

Mangia's Academy is a training and retraining program dedicated to professionals working in our resorts. A highly specialized hotel academy that, through the involvement of international partners and professional trainers, allows us each year to refine and enrich the skills of hotel staff.

The planned courses are: Cooking, Bar, Pastry, Room Staff, Receptionist, Guest Agent, Entertainment Team and Housekeeping.

City Hotels

Gran Hotels et Des Palmes



Luxury Hotel in Palermo

120 Rooms

Palazzo Gallo Favaloro (in progress)



Luxury aparthotel in Palermo

20 Luxury Apartments

Resorts



The resorts

Nine structures by the sea in unique locations in Sicily and Sardinia, islands rich in history, culture and wonderful landscapes.

Each Resort has its own unique identity influenced by local culture and history, yet all share the Mangia signature of total comfort, beautiful landscapes, clear seas, diverse beaches, exceptional dining, and a range of services like pools, spas, sports activities, and entertainment.



COSTA RAGUSA

BORGIO & RESORT, SICILY



NEW OPENING 2026

From 4 stars to 5 stars

- New configuration of f&b system
- Improvement of the seaside services and pool
- New look and feel for standard room and suites
- Strengthening the different identities of the site

MANGIA'S

SARDINIA RESORT



- 545 rooms
- 5 restaurants
- 3 bars
- 2 swimming pool
- Sports courts
- Fitness Area
- Outdoor Massage Area
- Meeting room
- Kids Club
- Amphitheatre

MANGIA'S

BRUCOLI, SICILY

AUTOGRAPH COLLECTION®
HOTELS



- 402 rooms
- 5 restaurants
- 2 bars
- 3 swimming pools
- Sport courts
- Water sports
- Kids club
- Meeting room

MANGIA'S
SANTA TERESA SARDINIA

CURIO COLLECTION
by Hilton™



- 194 rooms
- 2 restaurants
- 3 bars
- 2 swimming pools
- Sports courts
- Outdoor Massage Area

MANGIA'S
TORRE DEL BARONE RESORT & SPA, SICILY



- 231 rooms
- 4 restaurants
- 4 bars
- 2 swimming pools
- Sports courts
- Outdoor kids club
- Meeting room

MANGIA'S
POLLINA RESORT, SICILY



- 345 rooms
- 5 restaurants
- 3 bars
- 2 swimming pools
- Sport courts
- Water sports
- Conference hall & 3 meeting rooms
- Kids club



- 148 rooms
- 1 restaurant
- 2 bars
- 1 swimming pool
- Sport courts
- Water sports
- Meeting room
- Kids club



- 155 rooms
- 1 restaurant
- 1 bar
- 1 swimming pool
- Sports courts
- Water sports
- Yoga & shiatsu
- Kids club



- 187 rooms
- 2 restaurants
- 2 bars
- 3 swimming pools
- Sports courts
- Water sports
- Kids club

MClubs





Ideal destinations for
families looking for the
*Authentic Italian
Vacanza by the sea.*

MClub Cala Regina, MClub Alicudi and
MClub Lipari are located in the province
of Agrigento, Sicily.

The other MClubs are located in northern
Sardinia: MClub Del Golfo in Marina di
Sorso and TUI Blue Budoni in Budoni.



CALA REGINA, SICILY



- 188 rooms
- 1 restaurant
- 2 bars - 1 beach bar
- 2 swimming pools
- Sports courts
- Water sports
- Kids club

ALICUDI, SICILY



- 175 rooms
- 1 restaurant
- 1 bar – 1 beach bar
- 2 swimming pools
- Sports courts
- Water sports
- Kids club

LIPARI, SICILY



- 207 rooms
- 1 restaurant
- 1 bar – 1 beach bar
- 2 swimming pools
- Sports courts
- Water sports
- Kids club



- 150 rooms
- 2 restaurants
- 2 bars + grab & go
- Swimming pool
- Sports courts
- Splash park



- 114 rooms
- 1 restaurant
- 2 bars
- Swimming pool
- Sports courts
- Water sports
- Kids club

Restaurants



mediterr



Mediterrais where the smells, sounds, tastes and views of the Mediterranean come together in a single place. Here, guests can taste the tastiest dishes in Mediterranean cuisine, from salad to pasta, and fresh fish to cous cous.

Mediterrais simultaneously the family dining table, the union of multiple cultures and a journey of extreme taste experiences in a relaxing environment with spectacular sea views.

Donna Floriana BISTROT



Donna Floriana's dishes are our best kept secrets... But some secrets are just not meant to be kept! Dive into authentic Italian recipes prepared using fresh local ingredients and special techniques at Donna Floriana Bistrot.

Our chefs refer to Donna Floriana's notes as they prepare the most delicious traditional recipes while always adding a contemporary touch.

- PIZZERIA -

AL GRANO



In our authentic Italian pizzeria, Al Grano, our chefs prepare traditional classic pizzas alongside their interpretations inspired by tradition and local ingredients.

Al Grano is where the scent of tomato and basil blends with the aroma of pizza dough baking. This is the perfect place to savor an authentic Italian pizza on beautiful terraces overlooking the sea.

Kaigan

SUSHI BAR



Kaigan means “coastal”, the place you arrive at after a long journey, a place where two ancient cultures meet, somewhere to enjoy Japanese taste with an Italian twist.

The quality of our fresh, local Italian sea food is presented in a special Japanese gastronomic interpretation at Kaigan Sushi Bar.

MANGIA'S

SCAUSU

- GRILL -



Local and tasty: a perfect combination! "Scausu" means “barefoot” and also “doing nothing”!

This is where you can feel completely relaxed, enjoying a delicious meal of grilled meat or fish, or a vegetarian dish for lunch or dinner, all made with fresh, local ingredients.

Experiences



Unforgettable experiences

Sicily and Sardinia are exceptional tourist destinations, boasting rich history, vibrant culture, and stunning landscapes. Explore the beauty of these islands through Mangia's Experiences.

DISCOVER MORE

OTIUM & RITUALS



**Corsica islands
by boat**

CULTURE & TRADITION



**Unusual
Sicily**

CULTURE & TRADITION



Cefalù

ESCAPE & ADVENTURE



**Gole dell'Alcantara
Taormina**

ITINERARY



**Alghero a
Caves of**



Thank you

Discover more
on our website: www.mangias.com